

Minutes of Annual General Meeting of Kinsale Golf Club held on 26th November 2015.

The President Mr Denis O'Sullivan opened the meeting and welcomed all the members. He asked the attendance to note the fire exits and turn off their mobile phones. Rev Leslie Bryan led prayers and a minutes silence was held for deceased members.

Minutes:

The minutes of the previous Annual General Meeting were taken as read they have previously been circulated to the members. There were no matters arising. The minutes were adopted and proposed by Mr. John O'Connell and seconded by Mr Ned Lambe.

Attendance:

61 people attended the meeting and there were 17 apologies.

President Mr Denis O'Sullivan's Address:

Denis thanked Frances and Ned for affording him the honour of President for the last twelve months. He enjoyed working with Captain Michael and Lady Captain Vera, the men's committee and the management committee. Denis had a great year following teams from Barehaven to Bodyke with two teams reaching the Munster finals.

To avoid repetition at the meeting Denis will say all the "thank you" for everybody to the following: Thank you to team managers and supporters. The foundation of great teams is here with junior programme as proven by selection of some players for Munster and International teams. Thanks to Ger Cullinane, Niamh Mason and Ger and Ian in proshop. Denis thanked Ger and staff in pro shop. He also thanked Pdraig and his staff for the splendidly maintained golf course. Vincent Mc Dwyer and his band of volunteers and John Guirey for having the flower beds blooming. He thanked Kieran in the bar, who is always so helpful as are Lisa and Shane and staff in kitchen. Delia and Janice in the office helped him greatly during his year and he feels certain they will do everything to make sure memberships are renewed for 2016. It is critical for us that enjoy the facility here to spread the word and gain new members.

Denis asked everybody to support our sponsors. He thanked members who sponsor our mixed Friday evening event, which is run so well run by Ger Mc Carthy and those who help him. He will cherish him memorable year as President of Kinsale Golf Club.

Attendance at Management Meetings:

There were nine meetings held during the year. Full attendance by Mr Tony Long, Mr Hilary Madden, Mr Robbie McCarthy, Ms Vera Webb and Ms Phil Murphy. Mr Michael Landers attended 8 meetings and Mr Denis O'Sullivan attended 7 meetings.

Junior/Juvenile Officer Mr Ger Cullinane's Report:

A very detailed report was circulated with minutes and taken as read. The report gave details of the very extensive programme of activities provided for juvenile and junior golfers. The Club has a total of 133 juvenile/junior golfers. The Club takes part in four team events, The West Cork Shield, Harbour Shield Trophy, Fred Daly Trophy and the National Junior Foursomes. He gave a progress report on each of these events.

The Winner of the Juvenile Captain's prize was Brian O Neill and the Golfer of the Year was John Murphy.

Three of our players, John Murphy, Cathal Butler and Gary Ward finished in the top eight in the Boys Order Of Merit National League.

Cathal Butler represented Ireland in the Home International Matches.

John Murphy was named on the Irish Boys Squad for 2016 and was also named Munster Junior Golfer of the Year.

The report was adopted and proposed by Mr Vincent Mc Dyer and seconded by Mrs. Frances Power.

Election of Officers:

President:

Mr Denis O'Sullivan is delighted to nominate Mr Declan Murphy for President for 2016. This nomination was seconded by Mrs Frances Power and was approved by the members at the meeting. Declan has been a member since 1979 and has represented Kinsale on so many teams from junior through to West Cork Shield. Mr Declan Murphy said this is a proud moment in his golfing life. He offered best wishes to all the officers. He hoped to represent the club with dignity and pride. He has fond memories of both Mr Tom Fitzgerald and Mrs Christine Kirk, both deceased during the year. He wishes all the incoming committees all the best and hopes to meet everybody on and off the course.

Captain:

Mr Michael Landers thanked Rev Leslie Byrne for his nomination. He said everybody on men's committee had role to play The Classic raised 29K euro-funds for the teams and contribution to parent club. He thanked Lady Captain Vera, Chairman Tony and all on management committee. Teams distinguished themselves in Fred Daly Trophy and Pierce Purcell. 7.5 K euro was contributed by men's club to Juvenile section. He offered a special thanks to Mr. Denis O'Sullivan for his assistance in attending events when he was unable to do so himself. He wished the incoming President Declan and Lady Captain Siobhan all the best for coming year.

His nomination for Captain is Mr Declan Flynn. Declan has made great contribution to club all through the years. He wished him every success and good health for the coming year

Lady Captain:

Ms Vera Webb thanked Mrs Ann Daly for inviting her to be Lady Captain. Vera said she had an and rewarding year. She thanked each member of her committee individually and particularly incoming Captain Siobhan who worked tirelessly all year. In April the club hosted ten teams for ILGU leagues. All the visitors were highly complimentary of our course and food. Unfortunately our teams did not bring back any trophy this year.

Vera introduced her nominee Siobhan Long as Lady Captain and wished her all the best for the coming year. Mrs Siobhan Long thanked Vera for inviting her to be Lady Captain She said she is looking forward to the year and working with both Declans.

Chairman Mr Tony Long's Address:

The Chairman thanked outgoing President, Denis, Captains Micheal and Vera for their contribution to the management committee in 2015. He welcomed to the Committee Declan O Flynn, Declan Murphy, Siobhan, and also Liz Creagh and Ger Hayes and looked forward to working with them in 2016.

The Course was in superb condition throughout the year. The remedial work on the 3rd green was successfully completed by Sol Contractors and our own staff. Following on from the views expressed by members at last years AGM, we did not proceed with bunkering at the 17th green. Members preference was to restore the old channel which fronted the green. This would be a big undertaking and funding does not allow for this at present.

Remedial works have just been completed at the 14th green to address water lodging at the front of the green.

The Club received a donation specifically for course enhancement, for which we thank the Donor. This is being used to construct a winter tee box at the 11th hole and possibly also the 4th hole.

Tee box boulders which are sited at the back of the blue tees will be relocated so they are more visible. A number are available for sponsorship and some responses have been received.

He thanked Robbie McCarthy as Course Officer for the manner in which he has fulfilled this role over the past three years.

The Clubhouse bar and restaurant has also received a make over. Phil, along with Betty O Connor and possibly others, raised funds by means of raffles and they have done a fantastic job with the limited funds available.

He also thanked Phil who has also been Club Secretary for the last three years and is now stepping down. She is very loyal and committed to Kinsale Golf Club and it was fitting that she was elected a Trustee last year.

A review of the Constitution will be carried out and Members will be invited to make their contribution to the review.

As regards finance, the club restructured its long term loans in 2014. The annual cost of the Loan now accounts for just 12 % of our total subscription/green fee income.

The Club's day to day finances are still very tight and we need to borrow €100k to meet costs from October to December until new subscription income is received.

There is still a decline in membership with numbers leaving exceeding new members in 2014 (95 out 61 in) and 2015. (75 out, 50 in)

He felt our current subscription of €956 represented very good value.

He stated that we needed to manage our day to day costs much tighter and in terms of the scale of the cost reduction required; this should be in the region of €70k to €80k to be achieved over a two to three year period.

He thanked all those who were in attendance for taking an interest in the Clubs affairs.

Treasurer's Report:

The Treasurer Mr Hilary Madden in his report on the Accounts for the year ended 30th September 2015 outlined the following: • Income & Expenditure the income for of €676,178 was down €30,310 on the previous year. Subscriptions were down by €41, 685. Green Fees were up €11,409 and all other items were in line with the previous year. The Total expenditure for the year €677,829 was a decrease of €2,389 on the previous year. The only item with a major increase was Course Expenditure and this was due to the benefit from materials and machinery from Ringenane in 2014. The overall result was a deficit of (€1,651) against a surplus of (€26,271) in the previous year. • Balance Sheet The Cash and Bank Balances were reduced from €78,684 to €44,757 and the overall level of Debt was reduced from €1,953,135 to €1,902,328.

The Accounts for the year were adopted on the proposal of Mr Barry Mc Carthy and seconded by Mr Bob Quinn.

Notices of Motions:

As an introduction to the notices of motions Mr Hilary Madden, treasurer presented the budget account for 2016 • Cash flow The Budget for 2015 was projecting a cash surplus of €20,000 with the actual result showing a cash deficit of €10,727. Hilary commented that it had been a difficulty year financially for the club with the drop in subscription income. This was due to the discount on early payment which cost €20,000 and also the discount for new members. He thanked the Committee and staff for their help and in particular the Chairman Tony Long for his invaluable work for the club during the year.

Motion I

This motion approving the Annual subscription for 2016 was proposed by Mr Hilary Madden and seconded by Mr Tony Long. In proposing the motion Hilary referred to the budget for 2016. He explained that the Committee had decided against a subscription increase in 2016. He further outlined that it will be necessary for next year's Committee to achieve cost savings of €30,000. The motion also contained a proposal to have a free draw for members who pay the annual subscription before Monday 18th January 2016. The motion was approved on a show of hands by the members present.

Motion 2

This motion approving the membership levy for 2016 was proposed by Mr Hilary Madden and seconded by Mr Tony Long. Motion 2 was approved by a show of hands by the members present at the Meeting.

Motion 3

The Capital Budget for 2016, 2017 was proposed by Mr Hilary Madden and seconded by Mr Tony Long. Motion 3 was approved by a show of hands at the meeting.

A.O.B.

Mr. Kieran Daly said he thought Helen and Anthony had done a fantastic job of the catering. He also asked price of Green fees. Response: 35 euro on weekdays and 40 at weekends with a discount if playing with member. Discount also for society groups. He also queried the marketing strategy. Response: Need to be careful of spending money and getting no return. Mr Hilary Madden has researched the whole internet and golf and concluded it is not the same as marketing a product. We market club through hotels and Chamber of Tourism. Mr V McDwyer asked if club has considered country membership. Response We have it for member who go away. Mrs Nora Quinn said we should have sign saying "Club not responsible for loss" Mr Vincent McDwyer said we need a large number of volunteers to maintain clean ups. We have a core number of about 20 and he would like to thank everybody for their help.

Mr John Ward complimented the "grounds" committee. The President Denis thanked everybody for coming and reminded them that Centenary book still available and would make nice Christmas present. The meeting closed at 9.20 pm