

ANNUAL GENERAL MEETING & MOTIONS 2016

THURSDAY 24TH NOVEMBER 2016 AT 8.00 PM FARRANGALWAY

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ANNUAL GENERAL MEETING

Agenda

- 1. President's Address
- 2. Minutes of Previous AGM (Circulated)
- 3. Junior Officers Report (Circulated)
- 4. Election of Officers -

President
Captain
Lady Captain
Chairman
Treasurer

- 5. Chairman's Address
- 6. Statement of Accounts
- 7. Motions
- 8. Any other Business

Hon. Officers and Committee for 2016

President Declan Murphy jnr
Captain Declan O'Flynn
Lady Captain Siobhán Long
Chairman Tony Long
Hon. Treasurer Hilary Madden
Committee Liz Creagh
Ger Hayes

Auditors.

Crowley McCarthy Chartered Accountants,

Building G,

West Cork Technology Park,

Clonakilty, Co Cork

| INCOME & EXPENDITURE ACCOUNT FOR THE Y | EAR ENDE | D 20TH CE | |
|---|--|-------------|---------------|
| | | IN SOLID SE | PTEMBER 2016 |
| | | | 2015 |
| INCOME ACCOUNT | - | 2016 € | € |
| INCOME ACCOUNT | - | 32,722 | 39,271 |
| Bar Sales | - | | 22,816 |
| Deduct Cost of Sales | - | 18,782 | 16,455 |
| Gross Profit | | 13,939 | 10,433 |
| Deduct Bar Direct Labour Costs | | 29,821 | 34,000 |
| Net Loss | | (15,882) | (17,545) |
| | | 608,495 | 561,648 |
| Subscriptions | ļ | 15,002 | 15,866 |
| Affiliation fees | | | |
| Green Fees Ordinary | | 52,299 | 58,991 |
| Sand Levy | | 7,405 | 7,991 |
| Societies Classics | | 29,371 | 26,787 |
| Fund Raising Classic | | 4,000 | - |
| Men's Clubs Contribution | | 16,128 | 20,000 |
| Other income | | 3,093 | 2,442 |
| Total income | | 719,911 | 676,178 |
| EXPENDITURE | | | |
| Pavilion & Course | | | |
| Rent & Rates | + | 15,421 | 15,342 |
| | | 26,012 | 30,170 |
| Light & Heat | | 44,037 | 42,253 |
| Upkeep of Clubhouse | | | 210,791 |
| Course Labour | | 218,709 | |
| Course Maintenance | - | 146,568 | 156,225 |
| Administration | | | |
| Wages & Retainers | | 62,341 | 66,884 |
| Redundancy | <u> </u> | 18,398 | |
| Advertising and Public Relations | | 2,376 | 2,303 |
| Printing Stationery Postage Telephone | | 10,520 | 14,180 |
| Audit/Legal Fees | | 5,476 | 6,163 |
| Insurance | | 10,498 | 9,925 |
| Computer Maintenance & Licences | | 3,983 | 4,096 |
| | | | |
| Financial & sundry | | | |
| Bank Interest & leasing Charges | | 69,951 | 68,109 |
| Honorariums | | 3,810 | 3,810 |
| Affiliation Fees GUI/ILGU | | 16,787 | 17,095 |
| Depreciation & Amortisation | | 27,790 | 25,166 |
| Sundry | | 5,136 | 5,319 |
| Total expenditure | | 687,814 | 677,829 |
| (Deficit)/Surplus for the Year | | 32,097 | (1,651) |
| Transfer to Course Development Fund | | (9,000) | - |
| Transfer to Course Development rund | | | |
| Retained Surplus | | 23,097 | (1,651) |
| Approved By the Management Committee on 9th November 2016 | | | |
| | | | Hilary Madden |
| Tony Long Chairman | | | Treasurer |
| | | | |
| I | | | |
| | | | |

BALANCE SHEET AS AT 30TH SEPTEMBER 2016

| | 2016 | 2015 |
|------|-------------|--|
| Note | € | € |
| 2 | 2,589,273 | 2,581,394 |
| | 5,967 | 5,967 |
| • | 2,595,240 | 2,587,361 |
| • | | |
| | 4,403 | 6,190 |
| | 17,762 | 10,996 |
| | 42,444 | 44,757 |
| - | 64,609 | 61,943 |
| | | |
| | 106,119 | 111,358 |
| | 14,669 | 15,102 |
| - | 120,788 | 126,459 |
| - | (56,179) | (64,516) |
| | 2,539,061 | 2,522,844 |
| 3 | (1,873,336) | (1,887,218) |
| | 665,725 | 635,627 |
| | | |
| | 630 627 | 637,279 |
| | • | <i>-</i> |
| | 23,097 | (1,651) |
| • | 665,725 | 635,627 |
| | 2 | Note € 2 2,589,273 5,967 2,595,240 4,403 17,762 42,444 64,609 106,119 14,669 120,788 (56,179) 2,539,061 3 (1,873,336) 665,725 630,627 12,000 23,097 |

Approved By the Management Committee on 9th November 2016

Tony Long Chairman Hilary Madden Treasurer

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 2016

1 Accounting Policies

1.1 Accounting Convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of the golf course and clubhouse

1.2 Membership Income

Annual membership income is recognised on an accruals basis

Life membership income is recognised on a receipts basis

1.3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation.

Depreciation is charged on reducing balance at the following rates:

| Machinery | 25% |
|--------------------|-----|
| Pavilion Equipment | 25% |

1.4 Leasing and Hire Purchase Commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance c

2 Tangible Fixed Assets

| Tangine Fixed Assets | NBV 30.09.14 | Additions | Disposals | Depreciation | NBV 30.09.15 |
|-------------------------------------|-----------------|-----------|-----------|--------------|--------------|
| Golf Course & Pavilion Farrangalway | 1,540,670 | | | • | 1,540,670 |
| Course Machinery Farrangalway | 69,856 | 35,670 | | 26,381 | 79,144 |
| Pavilion Equipment Farrangalway | 5,638 | | | 1,409 | 4,228 |
| Car Park & Roads | 224,866 | | | | 224,866 |
| | 2,581,394 | 35,670 | _ | 27,791 | 2,589,273 |

The management committee has valued the golf club's property. In preparing the valuation the committee has made assumptions taking account of information and advice from external property consultants, publicly available data and judgement. Given the uncertain nature of the property market and the general economy in Ireland at present, a significant level of uncertainly exists in relation to theses assumptions and any changes to these assumptions could have a material impact on the valuation of the property used in the preparation of the financial statements. The ultimate outcome of these uncertainties cannot at present be determined.

3 Creditors: Amounts Falling Due After More Than One Year

| | 2016 | 2015 |
|---------------------------------------|-----------------------|-----------|
| | $oldsymbol{\epsilon}$ | € |
| | 1,690,320 | 1,701,659 |
| Term Loans & Leases Refundable Levies | 183,016 | 185,559 |
| Refundable Levies | 1,873,336 | 1,887,218 |

Independent Auditors' Report to the Members of Kinsale Golf Club

We have audited the financial statements of Kinsale Golf Club, for the year ended 30th September 2016 which comprise the Income and Expenditure Account, the Balance Sheet and the related notes. These financial statements have been prepared in accordance with Generally Accepted Accounting Practice in Ireland.

This report is made solely to the Club's members, as a body. Our audit work has been undertaken so that we might state to the Club's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Club's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of the Management Committee and Auditors

The Management Committee are responsible for the preparation of financial statements. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). We report to you our opinion as to whether the financial statements give a true and fair view and have

been prepared in accordance with Generally Accepted Accounting Practice in Ireland.

Basis of Audit Opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the management committee in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Club's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the Club's affairs as at 30th September, 2016 and of its results for the year then ended.

Emphasis of matter – Property Valuation

Without qualifying our opinion, we draw attention to the disclosures given in Note 2 to the financial statements in relation to the golf course valuation.

• The management committee has valued the golf club's property. In preparing the valuation the committee has made assumptions taking account of information and advice from external property consultants, publicly available data and judgement. Given the uncertain nature of the property market and the general economy in Ireland at present, a significant level of uncertainly exists in relation to theses assumptions and any changes to these assumptions could have a material impact on the valuation of the property used in the preparation of the financial statements. The ultimate outcome of these uncertainties cannot at present be determined.

Crowley & McCarthy
Chartered Accountants
Registered Auditors
Building G
West Cork Technology Park
Clonakilty
Co Cork

Date: 9th November 2016

KINSALE GOLF CLUB MENS CLUB INCOME & EXPENDITURE ACCOUNT FOR YEAR ENDED 30TH SEPTEMBER 2016

| | <u>2016</u> € | <u>2015</u> € |
|--|------------------|------------------|
| INCOME | | |
| COMPETITIONS | 69,194 | 88,675 |
| SUNDRY INCOME | 1,750 | 1,635 |
| SPONSORSHIP | 4,167 | 7,600 |
| | 75,111 | 97,910 |
| | | |
| EXPENDITURE | | |
| PRIZES TEAMS | 45,797 5,584 | 55,947 14,778 |
| ADVERTISING & STATIONERY CHARITY & DONATIONS | - | 200 |
| BANK CHARGES SUNDRY | 420 1,981 | 506 838 |
| MENS COMMITTEE OUTING JUVENILE PROGRAM | 6,026 | - 7,500 |
| PARENT CLUB CONTRIBUTION | 16,128 | 20,000 |
| | 75,936 | 99,769 |
| SURPLUS / (DEFICIT) | (825) | (1,859) |
| CASH AT BANK | | |
| OPENING BALANCE | 6,965 | 8,824 |
| SURPLUS / (DEFICIT) FOR THE YEAR | (825) | (1,859) |
| CASH FLOW LOAN TO PARENT CLUB | - | - |
| CLOSING BALANCE | 6,140 | 6,965 |

Kinsale Golf Club Ladies Club Income and Expenditure Account For the year ended 30 September 2016

| | 2016 | 2015 | Variance |
|-----------------------------------|--------------|--------|----------|
| | € | € | |
| <u>Income</u> | | | |
| Competitions | 15,067 | 15,116 | -50 |
| Sponsorship | 2,050 | 750 | 1,300 |
| Contributions for Lessons | - | 800 | -800 |
| Get Into Golf Revenue | 5,550 | | 5,550 |
| Club Outing | 3,880 | - | 3,880 |
| Other Income | 1,053 | 1,072 | -19 |
| | 27,599 | 17,738 | 9,861 |
| | | | |
| <u>Expenditure</u> | | | |
| Prizes | 7,602 | 9,246 | -1,645 |
| Team Expenses | 3,480 | 3,263 | 217 |
| Charities | 1,522 | 2,630 | -1,108 |
| Competition Entry Fees | 372 | 292 | 80 |
| Locker Rooms | - | 248 | -248 |
| Printing & Stationery | 179 | 45 | 134 |
| Bank Charges | 147 | 303 | -156 |
| Sand Fund | 731 | 1,020 | -289 |
| Lessons | _ | 800 | -800 |
| Get Into Golf Costs | 1,565 | | 1,565 |
| Club Outing | 3,880 | | 3,880 |
| Sundry | 1,679 | 848 | 831 |
| Sulluly | 21,158 | 18,697 | 2,462 |
| | 22,230 | 20,00 | -, |
| Suplus of Income over Expenditure | 6,441 | -959 | 7,399 |
| Supras of meome over expension | , ,,,, | | , |
| Opening Bank Balance | 3,595 | 4,554 | |
| Closing Bank Balance | 10,036 | 3,595 | |
| | | | |
| Breakdown of Bank Balance | | | |
| AIB Current Account | 10,036 | 3,458 | |
| AIB Deposit Account | • | - | |
| Cash on Hand | - | 137 | |
| ousil on Hand | 10,036 | 3,595 | • |
| | | | - |
| Unclaimed Vouchers | 2,954 | 2,705 | - |
| Officialities (Oscillato | | | • |
| Loan to Parent Club | 8,000 | 8,000 | - |
| Loan to Farcine Clab | | -, | • |

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| Budget Cash Account | | | |
|-------------------------------------|-------------|-------------|-------------|
| | Budget 2016 | Actual 2016 | Budget 2017 |
| Income Account | | | |
| Bar Sales | 39,000 | 32,722 | 35,000 |
| Deduct Cost of Sales | 23,000 | 18,782 | |
| Gross Profit | 16,000 | 13,939 | |
| Gross Profit | 10,000 | 13,939 | 17,500 |
| Deduct Bar Direct Labour Costs | 34,000 | 29,821 | 20,000 |
| Net Loss | (18,000) | (15,882) | (2,500) |
| Subscriptions | 560,000 | 608,495 | |
| Affiliation fees | 16,000 | 15,002 | 18,000 |
| Green fees Ordinary | 59,000 | 52,299 | 55,000 |
| Societies Classics | 25,000 | 29,371 | 30,000 |
| Fund Raising Classic | | 4,000 | 4,000 |
| Sand Levy | 8,000 | 7,405 | |
| Contributions Mens & Ladies Clubs | 20,000 | 16,128 | |
| Other income | 2,500 | 3,093 | 2,500 |
| Total income | 672,500 | 719,911 | 709,500 |
| EXPENDITURE | | | |
| Pavilion & Course | | | |
| Rent & Rates | 15,500 | 15,421 | 15,500 |
| Light & Heat | 30,000 | 26,012 | |
| Upkeep of Clubhouse | 37,000 | 44,037 | |
| Course Labour | 210,000 | 218,709 | |
| Course Labour Course Maintenance | 143,000 | 146,568 | |
| Administration | | | |
| Wages & Retainers | 67,000 | 62,341 | 58,000 |
| Redundancy | | 18,398 | |
| Advertising Public Relations | 2,500 | 2,376 | 2,500 |
| Printing Stationery Postage | 12,000 | 10,520 | 11,000 |
| Audit/Legal Fees | 6,000 | 5,476 | 6,000 |
| Insurance | 9,900 | 10,498 | 12,000 |
| Computer Maintenance & Licences | 4,000 | 3,983 | |
| Financial & Sundry | | | |
| Loan Repayments including interest | 78,000 | 77,871 | |
| Leasing Repayments | 33,000 | 23,183 | 39,000 |
| Bank Charges Current A/C interest | 7,500 | 6,175 | 7,500 |
| Honorariums | 3,810 | 3,810 | 3,810 |
| Affiliation Fees | 17,000 | 16,787 | 18,000 |
| Sundry | 10,000 | 5,136 | 5,000 |
| Tatal avanditura | 686,210 | 697,302 | 702,310 |
| Total expenditure | | | |
| Cash Surplus/(Deficit) | (13,710) | 22,609 | 7,190 |
| Transfer to Course Development Fund | | C | 4,000 |
| | | | |
| | | | |
| | Page 8 | | |

Motions to AGM 2016

Motion 1.

That this Annual General Meeting agrees that the membership subscriptions for the year 2017 will be as follows:

| CATEGORY | 2017 | G.U.I/I.L.G.U. | 2017 |
|------------------------|------|----------------|------|
| | SUB | AFFIL | SUB |
| FULL GENT | 756 | 24.00 | 780 |
| FULL LADY | 756 | 28.00 | 784 |
| FULL FAMILY | 1470 | 52.00 | 1522 |
| FAMILY ASSOCIATE | 1270 | 52.00 | 1322 |
| LIFE GENT | 0.00 | 24.00 | 24 |
| LIFE LADY | 0.00 | 28.00 | 28 |
| LIFE FAMILY ASSOCIATE | 0.00 | 52.00 | 52 |
| LIFE FULL FAMILY | 0.00 | 52.00 | 52 |
| JUVENILE | 170 | 5.00 | 175 |
| JUNIOR | 280 | 5.00 | 285 |
| INTERMEDIATE GENT | 500 | 24.00 | 524 |
| INTERMEDIATE LADY | 500 | 28.00 | 528 |
| SPECIAL LADY ASSOCIATE | 550 | 28.00 | 578 |
| OVERSEAS SPECIAL GENT | 378 | 24.00 | 402 |
| OVERSEAS SPECIAL LADY | 378 | 28.00 | 406 |
| PAVILLION | 65 | 0.00 | 65 |

Proposed by: Hilary Madden Seconded by: Tony Long

Conditions to Apply

- 1. A member who pays their annual subscription and levies in full by Monday $16^{\rm th}$ January will be entered into a free draw. The winners of the draw will be entitled to free subscription and levies for 2018. There will be 5 prizes.
- 2. With effect from 1st December an existing member who introduces a new member to the club in 2017 will be entitled to a reduction of €100 on his/her subscription in 2018 if that new member renews his/her membership in 2018. Special offers not included.

Motion 2

That this Annual General Meeting agrees that the membership levy for the year 2017 will be €200.

Proposed by Hilary Madden Seconded by Tony Long

Motion 3

That the following Capital Budget for the years 2017, 2018 and 2019 be adopted at the Annual General Meeting.

| | | 2017 | 2018 | 2019 |
|-----------------------|--------------|---------|------|------|
| Clubhouse | Farrangalway | 0 | 0 | 0 |
| Car Park | Farrangalway | 0 | | 0 |
| Course Improvement | Farrangalway | 15,000 | 0 | 0 |
| Machinery | Farrangalway | 110,000 | 0 | 0 |
| Totals | | 125,000 | | 0 |

Proposed by: Hilary Madden Seconded by: Tony Long

Motion 4

The motion "The members approve a revised Constitution for the Club"

Proposed by Tony Long Seconded by Hilary Madden



MEMBERSHIP NUMBERS FOR YEAR ENDED 30TH SEPTEMBER, 2016

| ORDINARY MEMBERS | 2016 | 2015 |
|----------------------------------|---------------|------|
| Full Gent | 463 | 466 |
| Full Lady | 92 | 95 |
| Full Family | 3 | 3 |
| Family Associate | 4 | 5 |
| Life | 58 | 58 |
| Life Family Associate | 5 | 5 |
| Life Full Family | 6 | 5 |
| Intermediate Gents | 20 | 13 |
| Intermediate Ladies | 0 | 1 |
| TOTAL | 651 | 651 |
| HONORARY, SPECIAL & JUV | ENILE MEMBERS | |
| Juveniles | 117 | 111 |
| Juveniles Family | 5 | 5 |
| Junior | 25 | 17 |
| Special Lady Associate | 0 | 0 |
| Overseas Special | 8 | 10 |
| Spouses | 16 | 18 |
| Pavilion | 5 | 4 |
| Honorary Life | 6 | 6 |
| Senior Gent | 42 | 45 |
| Senior Lady | 12 | 12 |
| Senior Family | 6 | 5 |
| TOTAL | 242 | 233 |
| GRAND TOTAL | 893 | 884 |
| Others not included in above nur | nhers | |

Others not included in above numbers Leave of absence 27