



Monthly News Letter

~ Jul/Aug/Sep/Oct/Nov 2016 ~

1928 Hygeia Road
Greenbrier, TN 37073

4th of July ~ Results

<u>Rank</u>		<u>Gross</u>	<u>+ / -</u>
1	C. Peach / J. Anderson / S. Wilson / S. West	49	-21
2	K. Binkley / B. Stewart / P. Simpson / J. Binkley	50	-20
3	J. Spicer / T. Busby / C. Busby / J. Fagg	51	-19
4	J. Rhoten / R. Binkley / D. Smith / S. Binkley	51	-19
5	K. Hughes / J. Labbous / G. Hinton / D. Grubbs	51	-19
6	C. Freeman / D. Graham / J. Anderson / B. West	53	-17
7	H. Greene / C. Norris / J. Walker / B. Walker	56	-14
8	B. Edmister / J. Grubbs / D. Fielder / T. Grubbs	57	-13
9	B. Vernich / J. Dennis / S. Jones / D. Jones	58	-12
10	W. Cutrell / C. Lassiter / L. Dennis / K. Crabtree	58	-12

Club Championship ~ Results

Men's Division

Championship (18-49)

Kyle Binkley	- 74-71--145
Harry Mayo	- 72-77--149/147
Lane Hooper	- 75-75--150
Tim Busby	- 76-76--152
Will Cutrell	- 76-76--152
Brad West	- 89-96--185
James K Hughes	- 72-NC--NC

Senior (50-59)

Bill Vernich	- 76-77--153
Eric Dickson	- 80-77--157
Rick Binkley	- 80-78--158/140*
Scott Jernigan	- 81-81--162/140
Bill Stewart	- 93-81--174
Darrell Luster	- 89-87--176

Super Senior (60-69)

Coach Jim Norris	- 78-80--158
Jerry Anderson	- 74-85--159
Jimmy Grubbs	- 81-86--167/127
Rick Gregory	- 87-95--182/150
Jimmy Hughes	- 89-WD--WD
Steve Brown	- NC-NC--NC

Super Senior 70+ (70-79)

Carl Freeman	- 73-71--144
Jerry Fagg	- 87-86--173/135
Bob L Walker	- 89-85--174
Glenn Hinton	- 90-92--182/143
Lloyd Dennis	- 103-95--198
Boyce Overton	- 114-112--226

Women's Division

Joy Anderson	- 80-80--160
Sarah West	- 88-81--169
Jamie C Walker	- 78-95--173/125
Carole Overton	- 97-107--204/156
Chelsea Owens	- 100-108--208

Gross Champion

Net Champion

*Tie Breaker

Labor Day ~ Results

<u>Rank</u>		<u>Gross</u>
1	Rick Binkley Joy Anderson Paul Simpson Chris Davis	55
2	Will Cutrell Danny Smith Larry Morgan Jamie C Walker	56
3	Jim Norris Justin Griggs Cain Cathey Tommy Austin	58
4	Matt Eggleston JL Labbous Steve Brown Stephanie Binkley	58
5	Curtis Lassiter Tim Busby Bob L Walker Kathy Crabtree	60
6	Jay Rhoten Bill Stewart Jerry Fagg Carole Overton	61
7	Kyle Binkley Glenn Hinton Lloyd Dennis Vida Brown	62
8	Bill Vernich Jimmy Grubbs Don Fielder Terri Grubbs	62
9	Carl Freeman Bill Gregory Chelsea Busby Diana Grubbs	63
10	Jerry Anderson Seth Wilson Dale McClendon Chelsea Owens	65

Fee Structure Changes Coming ~

You may have heard rumors around the clubhouse but we wanted to put some official word out to our members and guests. Changes need to be made to our revenue structure in order to be able to maintain and continue the changes that we have been able to accomplish this past year. Upgraded and increased staffing and increased maintenance cost to the course have out paced our revenue stream this season. Despite an increase of \$26,139 in revenue, through October, we

have also had a greater increase to our cost of operating the club.

The bottom-line is that we need to look at other ways to raise revenue to continue to maintain and improve the conditions of the golf course and the financial health of the club. The following are a list of actions that have been taken so far to help with the increased need:

After working through the tax audit, we are no longer paying taxes on dues, storage and trail usage. All of these items have been rolled into monthly and annual dues structures as allowed by our non-profit status. This tax saving should retain an additional \$10,000 dollars annually. We did not make this change until the August billing cycle this year as a result of information gained during the audit.

We are also raising the price of our food and beverage items to our daily members. Looking at our annual income in food and beverage we anticipate an increase next year of \$5-7,000 in food and beverage revenue.

After conducting a second inquiry into greens fee rates of 10 of our closest competitors, we are raising all of Daily Membership dues to just under the average of these other courses. With the number of rounds we have had this year this has the potential to increase our revenue by \$12,500 next year.

That brings us to the last area that we need to make adjustments. There is a need to raise our dues structure by \$35 to \$40 per month. But since we are already looking at a tax savings and other as mentioned above, we are proposing a **\$15 per month** increase to our monthly and annual dues structure. With our current membership numbers, this change will bring an additional \$16,020 to our revenue stream.

The decision was also made to do away with a member guest rate. Starting in December guests will pay the daily member rate for the time of day and age category of the guest regardless if they are riding in a member cart or taking a club cart.

2017 Board Member Elections ~ As we move towards the end of 2016 there are two positions on the board that will be coming up for election. Bob Walker and Carol Overton are at the end of their terms. Service would start following the January Annual Members Meeting.

If you are interested in serving your club or you have a nomination to suggest please contact Bob at bobwalker4348@gmail.com.

Oak Hills Christmas Party ~ The club's Christmas Party will be held on December 9th starting at 6:30 pm. Dress is casual. Meat, rolls, tea and coffee will be provided by the club. Please bring a side dish or desert per person attending. A sign-up sheet is located in the Golf Shop. Please let us know how many are coming and what you plan to bring so we will know how much meat to provide and others can know what they should bring.

We will be playing "Dirty Santa" again this year. If you wish to participate, bring a wrapped gift valued at around \$10.

Looking for an Easier Way to Pay your Monthly Dues? ~ Anyone wanting to pay their monthly dues by credit card can have their card information added to their accounts, and the card will be billed automatically on the first of each month. The data will be entered into the POS system and will be safe and secure.

Note from the Board of Directors ~ If you are interested in donating to the employee Christmas Fund please contact your favorite board member. These donations can also be added to your December monthly membership payments.

General Manager Notes ~

We have pulled all the water coolers off the course for the season and we will soon be closing the restrooms between #7 and #12.

We have moved the tee markers to temporary tee for the winter. Please use these to help us improve the condition of our tees over the winter. Irrigation for the new tee boxes on #4 is being installed.

We will continue to work on tee boxes as the weather cooperates this winter. Our goal is to get work completed on #16, #13, and #15 first, then we will move on to some easier tees that just need leveling.

Brent D. Edmister, PGA General Manager



Upcoming Calendar of Events

CLOSED - Thanksgiving Day	November 24 th
Club Christmas Party	December 9 th
CLOSED - Christmas Day	December 25 th
Membership Annual Meeting	January 10 th